

SouthEast Valley Regional Association of REALTORS®
Board of Directors Meeting Minutes

DATE: January 24, 2019

1:00pm – 4:00pm

Voyager Room

1733 E. Northrop Blvd. | Chandler, AZ 85286

I. CALL TO ORDER

The meeting was called to order by President, Derek Anglin at 1:00pm.

A) Roll Call:

Present: President, Derek Anglin; President Elect, Dena Greenawalt; Vice President, Duane Washkowiak; Past President, Liz Harris; Directors: Raphael Isaac, Kelly Soriano, Tiffany Jones, Lee Worthington, Brianna Pastore, Mark Winsor, Marti Sauers, Susan Hernandez. Russell Hathcock, Debra Allen, Michelle Shelton

Absent: Treasurer, Michael Hofstetter

Staff: CEO, Pamela Frestedt; Tonya Deskins, Assistant Executive Officer/Vice President of Member Services; Vice President of Finance and Human Resources, Donna King, Director of Marketing, Daniel Ochoa, Barney Thornton, Admin.

Guests: Thomas Burt, Maggie Diamond, Michele Edison, Rodney Tolman, Michael Means, Walter Page, Mark Toon, Gary Musselman, and Steve Kalaf

B) Pledge of Allegiance

C) Conflict of Interest Policy and Confidentiality Statement

A quorum was present.

II. MEMBERSHIP FORUM

A) REALTOR® Emeritus Presentations: : Thomas Burt, Maggie Diamond, Michele Edison, Rodney Tolman, Michael Means, Walter Page, Mark Toon, Gary Musselman, and Steve Kalaf received their REALTOR® EMERITUS Awards.

B) Installation of Susan Hernandez and Debra Allen – President, Derek Anglin installed Susan Hernandez and Debra Allen as members of the 2019 SEVRAR Board of Directors.

III. APPROVAL OF AGENDA – The agenda was approved with the following changes:

A) Discussion of REALTOR® R on Building added under Action Items # F.

B) Delete # E. under Action Items – Board Photographs

IV. CONSENT AGENDA - Motion and second – Motion carried.

A) Approval of Board Minutes – December 6, 2018

B) Approval of 2018 new SEVRAR members:

Individual Affiliate Members - 2, Institute Affiliate – 1, Designated Appraisers - 0, Broker Primary 01, Secondary Brokers – 4, MLS Only-0, Non Members – 0, REALTORS® - 41

C) Approval of 2019 New Committee Members

V. ACTION ITEMS

A) **Motion and second:** To approve Cassandra Mueller as Vice Chair for the 2019 YPN Committee.
Motion carried.

B) **Motion and second:** To approve 2018 charity disbursements of \$7,158.00 to the SEVRAR Critical Needs Fund. **Motion carried.**

C) **Motion:** To approve a \$500.00 unbudgeted expenditure for purchasing “Best Home on Tour” signs for 2019.

D) **Motion:** To increase to the critical needs disbursement amounts allowed from \$1500 per person to \$2000 per person. **Motion carried.**

E) **Motion and second:** To approve the REALTOR® “R” sign as suggested in the concept drawing and add a second R on the front and side of building. Signs will be installed on the North and west side of building. **Motion carried.**

VI. UPDATES

- A) CEO Report – CEO, Pamela Frestedt gave a CEO report.
- B) Director of Marketing and Communications, Daniel Ochoa gave a presentations on the 2019 Marketing and Communications Plan
- C) Financial Overview and Training – VP of Finance and Human Resources, Donna King gave an overview and training on how to read the SEVRAR Financials.
- D) Review of the November and December 2018 Financials – An update was given by Donna King.
- E) ARMLS Report – Duane Washkowiak gave an update.
- F) Critical Needs Task Force – Liz Harris gave an update.
- G) Committee Liaison Reports – Reports were made available.

VII. ANNOUNCEMENTS

- A) Board Mixer with WeMAR – January 25
- B) Board Mixer with 2019 Leadership Participants – Ivy Mediterranean – Chandler – January 31, 2019 – 5pm
- C) President’s Day – February 18 – SEVRAR Closed.
- D) Professional Standards Training - February 19th - 10am – 4pm- SEVRAR
- E) Leigh Brown Experience - February 20th – Sold Out
- F) Next meeting – February 28, 2019
- G) AAR Spring Conference – March 25-28 – Scottsdale Plaza Resort

VIII. PRESIDENT’S REMARKS

President, Derek Anglin formed a Presidential Advisory Group (PAG) to update the design of the current website to better integrate with Rappatoni. The following people were appointed to the PAG. Susan Hernandez, Liz Harris, Dena Greenawalt, Rapahel Isaac, Jack O’Neal, Marti Sauers, and Ben Burklow

IX. ADJOURNMENT

There being no further business to come before the Board the meeting adjourned at 4:16pm.

Submitted by,

Pamela Frestedt, CEO