

SouthEast Valley Regional Association of REALTORS®
Board of Directors Meeting Minutes

September 22, 2016

12:00pm – 4:00pm

Board of Directors Room

1363 S. Vineyard Mesa, Arizona 85210

I. CALL TO ORDER

The meeting was called to order by President, Keri Means at 1:00pm.

Pledge of Allegiance

A) Roll Call:

Present: : President, Keri Means; President Elect, Craig Peck; Vice President, Dawn Johnson; Past President, Heidi Quigley Larke (via conference call); Treasurer, Nicole Hamming; Directors – Shane Cook, Danette Earnest, Derek Anglin, Christie Ellis, Rick Padelford, Margie Wilson, Shivani Dallas, Torey Gannon, Liz Harris (via conference call), Cathy Joyce, Lidia Cruz Whitmoyer

Absent:

Staff: CEO, Janet Kane; Barney Thornton, Admin.; Victoria Agudelo Martin, Controller

Guests: Pam Frestedt

Pledge of Allegiance

B) Conflict of Interest Policy and Confidentiality Statement

A quorum was present.

II. MEMBERSHIP FORUM

III. APPROVAL OF AGENDA – The agenda was approved as presented.

IV. CONSENT AGENDA - Motion and second – Motion carried.

A) Approval of Board Minutes – July 28, 2016

B) Approval of 2016 new SEVRAR members: Individual Affiliate Members -28, Institute Affiliate – 0, Designated Appraisers - 0, Appraisers – 2, Broker Primary 02, Secondary Brokers –2, MLS Only-0, Non Members – 0, REALTORS® - 363

C) Approval of 2016 New Committee Members

V. GUEST SPEAKER – Pam Frestedt, Project Oversight Committee Member gave a New Building Update.

VI. ACTION ITEMS

A) **Motion:** To approve the July, 2016 Financials as presented for audit. **Motion carried.**

B) **Motion:** To approve the August, 2016 Financials as presented for audit. **Motion carried.**

C) Review of 2017 Budget – Possible changes were discussed and will be sent to Finance Committee for review.

D) Recommendations from the Executive Committee

Motion: To make the following changes to the 2017 Draft Business Plans and correlating amount in the 2017 Budget.

1) Affiliate Business Plan – Approve \$4,000 (rather than \$6000) for all Scholarships, to be distributed at the discretion of the Committee. (i.e. 4- \$1,000 scholarships, 2-\$2,000 scholarships) **Motion carried.**

2) **Motion:** To make the following changes to the Community Outreach Business Plan. **Motion carried.**

a) Lower allocation for lock boxes to \$750.

b) Remove “Fundraiser” and projected income of \$1,000.

c) Delete “Videographer” expense of \$840.

3) **Motion:** To make the following change to the Global Council Business Plan: lower the cost of the videographer to \$500. **Motion carried.**

- 4) **Motion:** To make the following changes to the Grievance Committee Business Plan: Remove Committee training expense (to be included in Professional Standards Training Expense) - \$500. **Motion carried.**
- 5) **Motion:** To increase the Leadership Program Participation fee to \$300. **Motion carried.**
- 6) **Motion:** To delete \$1,000 from the Marketing Home Tour Business Plan for Name Badges. **Motion carried.**
- 7) **Motion:** To reduce Professional Standards Training Budget to \$500 and to add back in \$120 for the purchase of Professional Standards Training Manuals for the Panel Chairs. **Motion carried.**
- E) **Motion:** To approve the 2017 Committee Business Plans as amended. **Motion carried.**
- F) The NAR/AAR Director Selection Committee appointed Shane Cook and Dawn Johnson as 2017 NAR Directors.
- G) The following were elected to serve as AAR Directors for 2017: Nicole Hamming, Laurie McDonnell, Keri Means, Jeff Murray, Marci Slater, Derek Anglin, Danette Earnest, Torey Gannon, Ian Katzman, Thomas S. Moore, III, Cathy Swann, Jeffery B. Tipton and Martha Fuller. And to approve the following as Alternate 2017 Directors: Devon Heckel, Maggie Smith, Liz Hill and Bruce Randy Weber.
- H) **Motion:** To approve the 2017 Committee Chairs and Vice Chairs as presented. **Motion carried.** See attached.
- I) **Motion:** To approve Raphael Isaac for vacant 2017 Board of Directors – DR Position. **Motion carried.**

VII. UPDATES

- A) CEO Report – Jane Kane gave a CEO Report.
- B) ARMLS Report – Liz Harris gave and ARMLS Report.
- C) Critical Needs Task Force – Heidi Quigley Larke gave a Critical Needs Task Force Report.
- D) Committee Liaison Reports were made available.
- E) New Member Call Lists are being worked on so the member’s cell phone numbers will appear on the lists.

VIII. ANNOUNCEMENTS

- A) Next meeting October 27, 2016
- B) Thank You from Nora Ellen
- C) RAPAC Roaring 20’s Event – September 22, 2016 – Falls Event Center
- D) Leadership Retreat – Fort McDowell We Ko Pa Resort – October 19th 1pm-5pm October 20 – 8am-5pm
- E) Annual Meeting/Committee Rush Day – October 24, 2016

IX. NEW BUSINESS

X. PRESIDENT’S REMARKS

XI. EXECUTIVE SESSION

XII. ADJOURNMENT

There being no further business to come before the Board the meeting adjourned at 4:00 pm.

Submitted by,

CEO, Janet L. Kane, CAE, CIPS, RCE