2018 SEVRAR MULTI-MILLION DOLLAR PRODUCER AWARDS

\$5 Million Achievement Award Application

TEAM APPLICATION

GENERAL RULES

All applications must be completely and accurately prepared including listing and selling names or brokerage names. Any columns left blank on the application may result in disqualification.

All qualifying transactions must have closed while the applicant was an active member in good standing with SEVRAR. (Dues must be current at the time application submission).

By signing the application, both the applicant and the Broker certify that all transactions and computations are submitted in compliance with these rules. If application contains transactions closed while the applicant was affiliated with, or employed by another Designated REALTOR® during the qualifying period, the Designated REALTOR® endorsing this application warrants that sufficient investigation had occurred to verify the accuracy of the application.

Arizona State transactions only.

HOW TO CALCULATE SALES VOLUME

Example: The sale price of a property was \$100,000.

- A. If you were the listing agent on the property AND you were the selling agent on the property, your gross sales volume would be \$200,000.
- B. If you were the listing agent on the property BUT another agent was the selling agent, your gross sales volume would be \$100,000.
- C. If the property was listed through another company BUT you were the selling agent, your gross sales volume would be \$100,000.
- D. If you receive a referral fee or sales fee, you may claim gross sales volume to the degree to which you participated. (If you received 25% of the commission or sales fee, you would receive 25% of the volume).
- E. On Residential Leasing volume, your gross sales volume for credit would be the amount of the monthly rent multiplied by the length of the lease (number of months).
- F. On-site new home sales persons gross amount would be \$100,000.

IF YOU HAVE QUESTIONS

If you require assistance please contact Barney Thornton at 480-477-5882 EXT. 6414 or email bthornton@sevrar.com.

Certificate/s will be mailed to you at the address you provide on page two (2) of this application. There is no cost to submit an application or for certificates.

DEADLINE FOR SUBMITTING APPLICATION

THE ASSOCIATION OFFICE (SEVRAR) MUST RECEIVE COMPLETED APPLICATION NO LATER THAN 5 P.M.

(MOUNTAIN STANDARD TIME) ON THE 8th DAY OF FEBRUARY 2019.

Company Name

1. TEAM APPLICANT INFORM	ATION					
Team Name			Company			
Company Address	Bldg. / Suite #		City	State	Zip	
Company Telephone	Company Fax		Mobile Telephone			
Email Address						
2. NAME OF TEAM ASSOCIAT *If additional space is required, please atta		pplying as a TEAM	1. Individual awards will be not a	awarded if applying as part of a	team.)	
Team Associate Name			Team Associate Name			
Team Associate Name			Team Associate Name			
Team Associate Name			Team Associate Name			
3. ACHIEVEMENT QUALIFICA	TION					
The purpose of the SEVRAR Producers At REALTORS® and who have attained certa is associated with an Association member date.	n designated goals. Any REALTOR	[®] member who a tion period is from	ttains one of these goals is entit	led to membership if he/she is o	therwise qualified and	
Applicants Signature		Date				
1. COMPANY VERIFICATION Date Submitted to SEVRAR:						
Date Applicant become associated with firm:						
I have read the rules of this application and Awards Program for the designated award do further declare that I have checked all i real estate firm.	and has closed sales that meets th	ne required number	er of credit units appropriate for	the category for which this appl	ication is being made.	
Owner/Manager's Signature		Date				
1. SEVRAR VERIFICATION						
I verify on behalf of SEVRAR that the at 1 to Dec. 31.	ove applicant meets the requiren	nents for receivi	ng an team achievement Awa	rd for sales recorded in 2018	from Jan.	
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Please send completed applications to Barney for approval

Email: bthornton@sevrar.com

