

2017 SEVRAR MULTI-MILLION DOLLAR PRODUCER AWARDS

\$5 Million Achievement Award Application

TEAM APPLICATION

GENERAL RULES

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All applications must be completely and accurately prepared including listing and selling names or brokerage names. Any columns left blank on the application may result in disqualification.

All qualifying transactions must have closed while the applicant was an active member in good standing with SEVRAR. (Dues must be current at the time application submission).

By signing the application, both the applicant and the Broker certify that all transactions and computations are submitted in compliance with these rules. If application contains transactions closed while the applicant was affiliated with, or employed by another Designated REALTOR® during the qualifying period, the Designated REALTOR® endorsing this application warrants that sufficient investigation had occurred to verify the accuracy of the application.

Arizona State transactions only.

SALES VOLUME CALCULATION

HOW TO CALCULATE SALES VOLUME

Example: The sale price of a property was \$100,000.

- A. If you were the listing agent on the property AND you were the selling agent on the property, your gross sales volume would be \$200,000.
- B. If you were the listing agent on the property BUT another agent was the selling agent, your gross sales volume would be \$100,000.
- C. If the property was listed through another company BUT you were the selling agent, your gross sales volume would be \$100,000.
- D. If you receive a referral fee or sales fee, you may claim gross sales volume to the degree to which you participated. *(If you received 25% of the commission or sales fee, you would receive 25% of the volume).*
- E. On Residential Leasing volume, your gross sales volume for credit would be the amount of the monthly rent multiplied by the length of the lease (number of months).
- F. On-site new home sales persons gross amount would be \$100,000.

QUESTIONS

IF YOU HAVE QUESTIONS

If you require assistance please contact Barney Thornton at 480-505-6414 or email bthornton@sevrar.com.

Certificate/s will be mailed to you at the address you provide on page two (2) of this application. There is no cost to submit an application or for certificates.

APPLICATION DEADLINE

DEADLINE FOR SUBMITTING APPLICATION

THE ASSOCIATION OFFICE (SEVRAR) MUST RECEIVE COMPLETED APPLICATION NO LATER THAN **5 P.M.**

(MOUNTAIN STANDARD TIME) ON THE **9th DAY OF FEBRUARY 2018.**

CIRCLE AWARDS

***YOU MUST COMPLETE THE CIRCLE AWARD SECTION BELOW TO QUALIFY AS A RECIPIENT. IF OMITTED AT TIME OF APPLICATION SUBMISSION, RE-SUBMISSION WILL NOT BE ACCEPTED. PLEASE DO NOT FORGET TO COMPLETE THIS SECTION TO RECEIVE YOUR CIRCLE AWARD.**

Applicant Name	Company Name
Please state the years you have received the Circle Award* Achievement.	
<input type="radio"/> Bronze Circle If you have received top producer for five (5) yrs.	
<input type="radio"/> Silver Circle If you have received top producer for ten (10) yrs.	
<input type="radio"/> Gold Circle If you have received top producer for fifteen (15) yrs.	
<input type="radio"/> Platinum Circle If you have received top producer for twenty (20) yrs.	
<input type="radio"/> Platinum Plus Circle If you have received top producer for twenty five (25) yrs.	

Please send completed applications to Barney for approval Email : bthornton@sevrar.com

THIS PORTION TO BE COMPLETED BY APPLICANT

1. TEAM APPLICANT INFORMATION

Team Name _____ Company _____

Company Address _____ Bldg. / Suite # _____ City _____ State _____ Zip _____

Company Telephone _____ Company Fax _____ Mobile Telephone _____

Email Address _____

2. NAME OF TEAM ASSOCIATES: (Please complete below if applying as a TEAM. Individual awards will be not awarded if applying as part of a team.)
*If additional space is required, please attach a sheet of paper

Team Associate Name _____ Team Associate Name _____

Team Associate Name _____ Team Associate Name _____

Team Associate Name _____ Team Associate Name _____

3. ACHIEVEMENT QUALIFICATION

The purpose of the SEVRAR Producers Award is to recognize and encourage outstanding REALTOR® members of SEVRAR. It is composed of outstanding members who are REALTORS® and who have attained certain designated goals. Any REALTOR® member who attains one of these goals is entitled to membership if he/she is otherwise qualified and is associated with an Association member firm in good standing. The qualification period is from Jan. 1 through Dec. 31. Transactions counted will be determined by settlement date.

Applicants Signature _____ Date _____

COMPANY TO COMPLETE THIS SECTION

1. COMPANY VERIFICATION

Date Submitted to SEVRAR: _____

Date Applicant become associated with firm: _____

I have read the rules of this application and do hereby certify that the above-named applicant has met all the criteria to become a member of the SEVRAR Team Achievement Awards Program for the designated award and has closed sales that meets the required number of credit units appropriate for the category for which this application is being made. I do further declare that I have checked all information submitted on this application and find it to be correct and these sales were made while the applicant was associated with my real estate firm.

Owner/Manager's Signature _____ Date _____

SEVRAR SIGNATURE

1. SEVRAR VERIFICATION

I verify on behalf of SEVRAR that the above applicant meets the requirements for receiving an team achievement Award for sales recorded in 2017 from Jan. 1 to Dec. 31.

SEVRAR President/CEO Signature _____ Date _____

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**YOUR CALCULATED
GROSS SALES VOLUME**

SALE PRICE

NAME OF PERSON SELLING

NAME OF LISTING PERSON

MLS#

PROPERTY ADDRESS

DATE