

2018 SEVRAR MULTI-MILLION DOLLAR PRODUCER AWARDS

\$5 Million Achievement Award Application

INDIVIDUAL APPLICATION

GENERAL RULES

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All applications must be completely and accurately prepared including listing and selling names or brokerage names. Any columns left blank on the application may result in disqualification.

All qualifying transactions must have closed while the applicant was an active member in good standing with SEVRAR. (Dues must be current at the time application submission).

By signing the application, both the applicant and the Broker certify that all transactions and computations are submitted in compliance with these rules. If application contains transactions closed while the applicant was affiliated with, or employed by another Designated REALTOR® during the qualifying period, the Designated REALTOR® endorsing this application warrants that sufficient investigation had occurred to verify the accuracy of the application.

Arizona State transactions only.

SALES VOLUME CALCULATION

HOW TO CALCULATE SALES VOLUME

Example: The sale price of a property was \$100,000.

- A. If you were the listing agent on the property AND you were the selling agent on the property, your gross sales volume would be \$200,000.
- B. If you were the listing agent on the property BUT another agent was the selling agent, your gross sales volume would be \$100,000.
- C. If the property was listed through another company BUT you were the selling agent, your gross sales volume would be \$100,000.
- D. If you receive a referral fee or sales fee, you may claim gross sales volume to the degree to which you participated. *(If you received 25% of the commission or sales fee, you would receive 25% of the volume).*
- E. On Residential Leasing volume, your gross sales volume for credit would be the amount of the monthly rent multiplied by the length of the lease (number of months).
- F. On-site new home sales persons gross amount would be \$100,000.

QUESTIONS

IF YOU HAVE QUESTIONS

If you require assistance please contact Barney Thornton at 480-477-5882 EXT. 6414 or email bthornton@sevrar.com.

Certificate/s will be mailed to you at the address you provide on page two (2) of this application. There is no cost to submit an application or for certificates.

APPLICATION DEADLINE

DEADLINE FOR SUBMITTING APPLICATION

THE ASSOCIATION OFFICE (SEVRAR) MUST RECEIVE COMPLETED APPLICATION NO LATER THAN **5 P.M.**

(MOUNTAIN STANDARD TIME) ON THE **8th DAY OF FEBRUARY 2019.**

CIRCLE AWARDS

***YOU MUST COMPLETE THE CIRCLE AWARD SECTION BELOW TO QUALIFY AS A RECIPIENT. IF OMITTED AT TIME OF APPLICATION SUBMISSION, RE-SUBMISSION WILL NOT BE ACCEPTED. PLEASE DO NOT FORGET TO COMPLETE THIS SECTION TO RECEIVE YOUR CIRCLE AWARD.**

Applicant Name _____

Company Name _____

Please state the years you have received the Circle Award* Achievement.

Bronze Circle If you have received top producer for five (5) yrs. _____

Silver Circle If you have received top producer for ten (10) yrs. _____

Gold Circle If you have received top producer for fifteen (15) yrs. _____

Platinum Circle If you have received top producer for twenty (20) yrs. _____

Platinum Plus Circle If you have received top producer for twenty five (25) yrs. _____

Please send completed applications to Barney for approval

Email : bthornton@sevrar.com

THIS PORTION TO BE COMPLETED BY APPLICANT

1. INDIVIDUAL APPLICANT INFORMATION

If you have other licensees who contribute to your "production" you must complete the Team Applications.

Applicant Name		Company		
Company Address	Bldg. / Suite #	City	State	Zip
Company Telephone	Company Fax	Mobile Telephone		
Email Address				

3. ACHIEVEMENT QUALIFICATION

The purpose of the SEVRAR Producers Award is to recognize and encourage outstanding REALTOR® members of SEVRAR. It is composed of members who are REALTORS® and who have attained certain designated goals. Any REALTOR® member who attains one of these goals is entitled to membership if he/she is otherwise qualified and is associated with an Association member firm in good standing. The qualification period is from Jan. 1 through Dec. 31. Transactions counted will be determined by settlement date.

Applicants Signature	Date
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COMPANY TO COMPLETE THIS SECTION

1. COMPANY VERIFICATION

Date Submitted to SEVRAR: _____

Date Applicant become associated with firm: _____

I have read the rules of this application and do hereby certify that the above-named applicant has met all the criteria to become a member of the SEVRAR Individual Achievement Awards Program for the designated award and has closed sales that meets the required number of credit units appropriate for the category for which this application is being made. I do further declare that I have checked all information submitted on this application and find it to be correct and these sales were made while the applicant was associated with my real estate firm.

Owner/Manager's Signature	Date
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SEVRAR SIGNATURE

1. SEVRAR VERIFICATION

I verify on behalf of SEVRAR that the above applicant meets the requirements for receiving an individual achievement Award for sales recorded in 2018 from Jan. 1 to Dec. 31.

SEVRAR President/CEO Signature	Date
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DATE

PROPERTY ADDRESS

MLS#

NAME OF LISTING PERSON

NAME OF PERSON SELLING

SALE PRICE

**YOUR CALCULATED
GROSS SALES VOLUME**
