

SouthEast Valley Regional Association of REALTORS®
Board of Directors Meeting Minutes

February 22, 2018

1:00pm – 4:00pm

Board of Directors Room

1363 S. Vineyard Mesa, Arizona 85210

I. CALL TO ORDER

The meeting was called to order by President, Liz Harris at 1:00pm.

A) Roll Call:

Present: President, Liz Harris; President Elect, Shane Cook; Vice President, Duane Washkowiak; Past President, Craig Peck; Treasurer, Derek Anglin; Directors: Raphael Isaac, Kelly Soriano, Susan Hernandez, Dena Greenawalt, Tiffany Jones, Martha Fuller, Joan Krueger, Lee Worthington, Michelle Mazzola, Thomas Moore

Absent: Victoria Lara

Staff: Janet Kane, CEO, via conference call; Tonya Deskins, Director of Professional Development and Professional Standards; Donna King, Controller; Barney Thornton, Admin.

Guests: Jim Phillips, Aaron Phillips, Veronica Vega, Hani Adulaimi, Carlos Cicero, Ben Andrus, Kelly Sorkin, Susan Buonsante, Catherine Castle, Aaron Stradling, Krystal Dawson, Tara Miller, Doug Adcox, Steve Tait,

B) Pledge of Allegiance

C) Conflict of Interest Policy and Confidentiality Statement

A quorum was present.

II. MEMBERSHIP FORUM

A) Introduction of 2018 Leadership Program Class: Veronica Vega, Hani Adulaimi, Carlos Cicero, Ben Andrus, Kelly Sorkin, Susan Buonsante, Catherine Castle, Aaron Stradling, Krystal Dawson, Tara Miller.

B) Morgan Stanley Investment Update – Jim Phillips gave an Investment Update.

C) LLC vs Not for Profit Tax Implications - Steve Tait, CPA with Walker and Armstrong gave a presentation.

D) Building Update – Project Oversight Committee Member, Doug Adcox gave a POC Update.

III. APPROVAL OF AGENDA – The agenda was approved as presented.

IV. CONSENT AGENDA - Motion and second – Motion carried.

A) Approval of Board Minutes – January 25, 2018

B) Approval of 2017 new SEVRAR members:

Individual Affiliate Members - 21, Institute Affiliate – 1, Member Affiliate Member – 1, Designated Appraisers - 0, Broker Primary -3, Secondary Brokers – 7, MLS Only-0, Non Members – 2, REALTORS® - 189

C) Approval of 2018 New Committee Members

V. ACTION ITEMS

A) **Motion:** To approve January, 2018 Financials as presented for audit. **Motion carried.**

B) **Motion and second:** To approve using a 3rd party management company for the Avion center and that the Executive Committee makes final approval on staff suggestion, after request for input from the Board of Directors. **Motion carried.**

VI. UPDATES

A) CEO Report – Janet Kane provided the CEO Report.

1) New Member Call List was made available.

2) Calendar Update was made available.

3) Letter from Kirby Tatum was made available.

B) ARMLS Report – Duane Washkowiak gave and ARMLS Report.

C) Critical Needs Task Force – Liz Harris gave a Critical Needs Update.

D) Committee Liaison Reports – Were made available.

VII. ANNOUNCEMENTS

- A) NAR Committee Sign Up 2019 – March 1 – Apply online
- B) 40 Under 40 – PRS Hangar – March 8, 2018
- C) AAR Spring Conference – March 20-22, 2018
- D) Leadership Program Graduation – April 5, 2018
- E) Strategic Planning – April 16, 2018
- F) Next meeting April 26, 2018 at 1:00 pm
- G) Shred a Thon – May 1st – SEVRAR Parking Lot
- H) Business Planning Session – June 5, 2018

VIII. NEW BUSINESS

IX. PRESIDENT’S REMARKS

President Liz indicated they are forming a PAG to discuss Professional Standards Services.

X. EXECUTIVE SESSION

XI. ADJOURNMENT

There being no further business to come before the Board the meeting adjourned at 3:08pm.

Submitted by,

CEO, Janet L. Kane, CAE, CIPS, RCE